

**Experience of the Transaction Advisor/companies (or members of the TA as a Consortia)**

ASSESSMENT CRITERIA	DESCRIPTION	WEIGHTING
<p>Project Finance – The financing of BOT or similar Project Finance structures in the Water and Wastewater Treatment Sector. Innovative structuring of similar transactions with limited income streams.</p>	<p>10 – At least two limited recourse project-financed, BOT, PPP or similarly-structured water/wastewater treatment plant projects (&gt;30 ML/D) in the past 10 years that reached Financial Close.</p> <p>7 – At least two limited recourse, BOT, PPP or similar project finance water/wastewater treatment plant projects (&gt;30 ML/D) in the past 10 years that completed the Feasibility Study.</p> <p>4 – A least one water/wastewater infrastructure project (&gt;30 ML/D) in the past 10 years that completed the Feasibility Study.</p>	<p>10</p>
<p>Technical – Experience with the development of wastewater treatment plants, pump stations and the commercialisation of by-products and wastewater reuse</p>	<p>10 – At least two wastewater treatment plant projects (&gt;30 ML/D with commercialisation of by-products and wastewater reuse), in the past 10 years that reached Financial Close or was designed and implemented on EPC or convectional procurement basis.</p> <p>7 – At least two wastewater treatment plant projects (&gt;30 ML/D with commercialisation of by-products and wastewater reuse), in the past 10 years in which the Feasibility Study was completed.</p> <p>5 – At least two wastewater treatment plant projects (&gt;30 ML/D), in the past 10 years in which the Feasibility Study was completed.</p> <p>4 – A least one wastewater treatment plant project (with commercialisation of by-</p>	<p>10</p>

	products and wastewater reuse), in the past 10 years, where the bidder was involved.	
Legal – Experience in undertaking due diligence, contracting and negotiations of infrastructure projects in the wastewater sector.	<p>10 – At least two BOT/PPP projects in the water sector (Dams, pipelines, water treatment plants, etc.) in the past 10 years that reached Financial Close (legal due diligence, negotiations and contracting completed).</p> <p>7 - At least two BOT/PPP in the water sector, in the past 10 years, in which the Feasibility Study (Legal due diligence) was completed.</p> <p>4 – A least one BOT/PPP project in the water sector in the past 10 years, where the bidder was involved.</p>	10
Environmental – Development of the Environmental and Social Impact Assessment Reports for projects in the Water Sector.	<ul style="list-style-type: none"> <li>• Environmental Engineers/scientist experienced in wastewater treatment techniques, design and environmental impact assessment.</li> <li>• Hydrogeologist experienced in hydrogeological field survey and modelling of contaminant release from wastewater facilities.</li> <li>• Chemical/environmental engineers experienced in degradation processes in sludge or landfill and outcome in terms of leachate and gas.</li> <li>• Civil engineers experienced in soil mechanics and design of wastewater treatment facilities and environmental protection measures.</li> <li>• An ecologist experienced in environmental impact assessment of wastewater treatment facilities.</li> <li>• Environmental Impact Assessment Practitioner (EPA) experienced in</li> </ul>	10

	<p>environmental impact assessments.</p> <ul style="list-style-type: none"> <li>Sociologist experienced in community participation, Settlement Action Plans and stakeholder engagements.</li> </ul>	
<p>Quality of Project Comprehension and strategy to enable the project to reach Financial Close.</p>	<p>10 - Clear understanding of the project needs, comprehension and appropriate/robust strategy to reach Financial Close.</p> <p>7 – Reasonable understanding of project comprehension and acceptable strategy to reach Financial Close.</p> <p>4 – Average understanding of project comprehension and strategy to reach Financial Close.</p> <p>0 – Limited understanding of project comprehension and strategy to reach Financial Close.</p>	10
<p>Quality of the proposed work plan and timetable for the Project.</p>	<p>5 – Robust work plan showing understanding of deliverables and plan to complete the same in parallel, not necessarily in sequence.</p> <p>3 – Reasonable Work Plan and timetable developed in accordance with the BOT Guidelines.</p>	5

**Experience of the Lead Advisors (people) and team**

ASSESSMENT CRITERIA	DESCRIPTION	WEIGHTING
<p>Project Finance – The financing of BOT or similar Project Finance structures in the Water/Wastewater Sector. Innovative structuring of similar transactions with limited income streams.</p>	<p>7 – At least two limited recourse project-financed, BOT, PPP or similarly-structured water/wastewater treatment plant projects (&gt;30 ML/D) that reached Financial Close.</p> <p>5 – At least two limited recourse, BOT, PPP or similar project finance wastewater treatment plant projects (&gt;30 ML/D) that completed the Feasibility Study.</p>	

	<p>2 – A least one wastewater infrastructure projects (&gt;30 ML/D) where the bidder was involved that completed the Feasibility Study.</p>	7
<p>Technical – Experience with the development of wastewater treatment plants, pump stations and the commercialisation of by-products and wastewater reuse</p>	<p>7 – At least two wastewater treatment plant projects (&gt;30 ML/D) (with commercialisation of by-products and wastewater reuse) that reached Financial Close or was successfully implemented under an EPC/convectional procurement process.</p> <p>5 – At least two wastewater treatment plant projects (&gt;30 ML/D) (with commercialisation of by-products and wastewater reuse), in which the Feasibility Study was completed.</p> <p>2 – A least one wastewater treatment plan project (with commercialisation of by-products and wastewater reuse), where the bidder was involved.</p>	7
<p>Legal – Experience in undertaking due diligence, contracting and negotiations of infrastructure projects in the wastewater sector.</p>	<p>7 – At least two BOT/PPP water/wastewater treatment plant projects (&gt;30 ML/D), in the past 10 years that reached Financial Close.</p> <p>5 - At least two BOT/PPP water/wastewater treatment plant projects (&gt;30 ML/D), in the past 10 years, in which the Feasibility Study was completed.</p> <p>2 – A least one BOT/PPP tertiary wastewater project (&gt;30 ML/D), in the past 10 years, where the bidder was involved.</p>	7

<p>Environmental – Development of the Environmental and Social Impact Assessment Reports for projects in the Water Sector;</p>	<p>7 – At least two wastewater treatment plant projects (&gt;30 ML/D) in the past 10 years that secured Environmental Impact Assessment (EIA) approval in accordance with local law and World Bank/IFC or similar international standards</p> <p>5 - At least two wastewater treatment plant projects (&gt;30 ML/D), in the past 10 years, that completed the Environmental Impact Assessment (EIA) Report in accordance with local law.</p> <p>2 – At least one wastewater treatment plant projects (&gt;30 ML/D), in the past 10 years, that completed the Environmental Impact Assessment (EIA) Report in accordance with local law.</p>	<p>7</p>
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**Qualifications of the Lead Advisors**

<b>QUALIFICATION</b>	<b>DETAILS</b>	<b>SCORE</b>
<p>Project Finance</p>	<p>Relevant degree or equivalent in finance or Accounting or Economics;</p> <p>4 – Masters’ degree or Equivalent professional qualification</p> <p>3 – Honors degree or equivalent;</p> <p>2 – Relevant degree or equivalent</p>	<p>4</p>
<p>Lead Technical Advisor</p>	<p>Relevant degree or equivalent in Engineering including 10 years of working experience and a minimum of 5 years as a Lead Technical Advisor;</p> <p>4 – Registered Professional Engineer with relevant Council;</p> <p>3 – Masters’ degree in Engineering or equivalent</p> <p>2 – Relevant degree or equivalent</p>	<p>4</p>

<p>Lead Environmental &amp; Social Advisor</p>	<p>Relevant degree or equivalent in Environmental Science/Management, including at least 5 years of relevant experience in ESIA's;</p> <p>5 – Registered Professional Natural Scientist (for Specialist except Social Specialist and Heritage Specialist) and Registered Environmental Assessment Practitioners (EAP) with relevant Council (for EAP);</p> <p>3 – Masters' degree in Environmental Science/Management or equivalent</p> <p>2 – Relevant degree or equivalent</p>	<p>5</p>
<p>Lead Legal Advisor</p>	<p>Relevant degree or equivalent in law and at least 10 years of relevant experiences in BOT projects;</p> <p>4 – LL.M degree or equivalent</p> <p>3 – LL.B degree or equivalent</p> <p>2 – relevant degree or equivalent</p>	<p>4</p>